



CHAMBER of COMMERCE  
EASTERN CONNECTICUT  
1910 - 2011 | SUPPORTING BUSINESSES

PRESORTED  
STANDARD MAIL  
U.S. POSTAGE  
**PAID**  
Norwich, CT  
PERMIT NO. 9

914 Hartford Turnpike  
Waterford, CT 06385



(860) 701-9113



(860) 701-9902



[www.ChamberECT.com](http://www.ChamberECT.com)

## Business Center

Need help for your business? Visit the Chamber! **SCORE, a free, confidential organization supported by the Small Business Administration**, is available at the Chamber office every Tuesday from 11 a.m. to 2 p.m. and at Dime Bank in Norwich every second and fourth Wednesday from 10 a.m. to 1 p.m. Please call the Chamber for an appointment.

**Insurance Resource Center** representatives are available every day.

An advisor from the **Small Business Development Center** will be available the first and third Thursday of each month to provide free one-on-one counseling at the Chamber offices by appointment only. For more information, call the Chamber at 860-701-9113.

## Special Thanks to Our Regional Benefactors



A Special Thank You

**Chamber's Leadership Program demonstrates leadership with project at Women's Center**



Individuals of the 2010-2011 Leadership Eastern CT Program joined members from the Women's Center of Southeastern CT in celebrating the grand opening of the newly remodeled career center.

**24-Hour HOT LINES  
Domestic Violence**

860-701-6000  
Sexual Assault  
860-701-6001

Southeastern Connecticut.

"We revamped the Career Center, and that includes work areas for two PCs with internet connections," said Dana S. Chapel, who co-chaired the project with Kelly Rediger. Both are with Chelsea Groton Bank that sent five employees to this year's program.

"It also has a play area for children because that was identified as a need," she said.

In effect since 1987, the Leadership program prepares future community leaders for positions of

The 2010-2011 Leadership Program carried out by the Chamber has completed its year-long course, but its impact will be felt for years to come, thanks to the class project at the Women's Center of

responsibility by acquainting them with significant community processes and issues that affect, not only our communities, but also businesses and the public. Nearly 500 young business leaders have completed the course.

Each year program participants spend one day a month becoming acquainted with a variety of operations in the community. Class participants also pick a project to work together on as part of the process. This year they decided to help the Women's Center ([www.womenscenterofsect.org](http://www.womenscenterofsect.org)).

Previous classes have completed projects at the region's food center in New London, conducted a military care package drive, and did a program at the Mystic Aquarium for at-risk youths, among others.

"This leadership program provides a wealth of information and invaluable insight and gives our future leaders an opportunity to meet with key players in our area and go places not generally open to the public," said Tony Sheridan, president

*continued on page 3*

*Through their commitment to the Chamber, these companies have demonstrated support for the many smaller businesses we serve.*





## Search for Great Local Businesses Here.

[ChamberECT.com/business-directory.html](http://ChamberECT.com/business-directory.html)



## Members: Have news?

Send in your press releases to be posted on our Business News Page.

[www.ChamberECT.com/business-news](http://www.ChamberECT.com/business-news).

Send to: [communications@ChamberECT.com](mailto:communications@ChamberECT.com)



## EAT \$MART

Purchase gift certificates to your favorite restaurants for half-price!  
[www.ChamberECT.com/eat-smart](http://www.ChamberECT.com/eat-smart)



## Shop Chamber



**New Members**

- Alterra Energy Services, Inc
- AOK Consulting Inc.
- Grossman's Seafood
- Davis Standard, LLC
- F.W. Webb Co.
- Hempsted Houses CT Landmarks
- Kate Mercer Productions LLC
- Northeast Marble and Granite, Inc.
- Quantum Discovery LLC
- Robyn Wolman, Realtor
- Singapore Grill
- Stonington Vineyards
- Verizon Wireless BJ's Waterford

## CHAMBER STAFF

TONY SHERIDAN  
President & CEO  
[tsheridan@chamberect.com](mailto:tsheridan@chamberect.com)

SHERI COTE  
Director of Operations  
[scote@chamberect.com](mailto:scote@chamberect.com)

DENNY HICKS  
Director of Strategic Planning  
[dhicks@chamberect.com](mailto:dhicks@chamberect.com)

BRUCE MAC DONALD  
Director of Communications  
[brmacdonald@chamberect.com](mailto:brmacdonald@chamberect.com)

MEGHAN WHITEHEAD AKEMAN  
Programs and Events  
[makeman@chamberect.com](mailto:makeman@chamberect.com)

KATHY CHARTIER  
Business Services Representative  
[kchartier.ctwbs@ct.gov](mailto:kchartier.ctwbs@ct.gov)

RON HAUBERT  
Membership Sales Coordinator  
[rhaubert@chamberect.com](mailto:rhaubert@chamberect.com)

LORI THOMPSON  
Bookkeeper  
[lthompson@chamberect.com](mailto:lthompson@chamberect.com)

DEBY MARTINEZ  
Administrative Assistant  
[dmartinez@chamberect.com](mailto:dmartinez@chamberect.com)

BAMBI POPPICK  
Membership Sales Coordinator  
[bpoppick@chamberect.com](mailto:bpoppick@chamberect.com)

FRANK MCLAUGHLIN  
Downtown Development & Investment Coordinator  
[f.mclaughlin@snet.net](mailto:f.mclaughlin@snet.net)

CAROL MURPHY  
Grant Financial Coordinator  
[cmurphy@chamberect.com](mailto:cmurphy@chamberect.com)

MATTHEW LIPMAN  
Graphic/Web Designer  
[mlipman@chamberect.com](mailto:mlipman@chamberect.com)

ALLYSON SMITH  
Marketing/Programs & Events  
[asmith@chamberect.com](mailto:asmith@chamberect.com)



## MILITARY DISCOUNT PROGRAM

Businesses that currently offer military discounts, or would like to offer a discount are encouraged to contact the Chamber so that they can be included in all marketing efforts promoted throughout eastern Connecticut.

## M2M

Member to Member Discounts online at [www.ChamberECT.com](http://www.ChamberECT.com)

Your employees need **insurance.**



**We can help you get it.**

Call the Insurance Resource Center today at 860-701-9113 or visit [www.chamberect.com](http://www.chamberect.com)

# News and Editorial

## Leadership *continued*

and CEO of the Chamber.

"It also gives them a chance to carry out a community project to give back, and that is an important part of the program," he said.

There were 21 class members who helped with this year's project, from carrying out the work to raising funds to pay for it.

"It was very gratifying to be able to help women in need," said Ms. Rediger.

Class members raised over \$1,000 at Chelsea Groton Bank by organizing a jeans day. Dominion donated \$500 and funds were raised through a basket raffle with many donated items.

The work center is located at the Phoenix House, a transitional living program for women who have been left homeless due to domestic violence/sexual abuse.

"The program helps residents develop self-esteem and the life skills to live independently," said Cathy Zeiner, the Women's Center leader.

"The Leadership program volunteers worked with Jeanette Dahlberg, a VISTA volunteer interning with us, and they all did a great job." This is part of a broader effort to help these women to get back into the workforce," she said.

"A key piece in that effort is to develop relationships with employers and potential employers so we can link people up with jobs."

In addition to the Phoenix House, the Women's Center of Southeastern Connecticut carries out a wide range of programs to help victims of domestic violence/sexual assault. These include Genesis House, an emergency shelter; crisis intervention and counseling, support groups and education programs.



Employees of the Women's Center of SECT, reads about what the newly remodeled room offers to the center.



Members of the Leadership class left to right: Dana Chapel, Kate Alves, Tammy Williams, Kathy Majca, Lisa Picarazzi, Kelly Rediger, Alicia Clendennin.

## LEADERSHIP PROGRAM

Seeking Participants for 2011-2012 Program

**The Chamber Leadership Eastern CT Program** prepares future community leaders for positions of responsibility by acquainting them with significant community processes and issues that affect our communities, businesses and the public.

### Selection Criteria

We seek individuals with a sincere concern for the future of our state and

commitment to help shape its future. All Leadership applicants must:

- Live or work in the eastern CT region
- Have an interest in seeking key volunteer, public office, board or commission roles
- Possess high standards of personal integrity, potential leadership ability, and a personal commitment to solving community problems
- A demonstrated capacity for leadership within the individual's own organization
- A willingness to commit the energy necessary to complete the program (two years), including monthly attendance at all sessions throughout year one.

### Time Commitment & 2011-2012 Class Schedule

The program begins in September with an orientation, and then consists of one class per month through June, which incorporates interactive community presentations, panel discussions, and tours. Each monthly class will meet 8:00 a.m. to 4:00 p.m. on the second Thursday of the month and includes the following topics: Government, Media, Military Affairs, Education, Tourism, Arts & Transportation, Criminal Justice, Economic Development, and Health & Human Services. Each member of the class will also participate in a class project and brief to learn first-hand about the community needs and issues.

This is a two-year commitment. Upon completion of the first year, participants will be assigned to various planning committees for the sessions of the following Leadership Program year.

### Tuition & Application Deadline

Tuition is \$875.00 for the entire program. Leadership applications will be accepted through Friday, August 26, 2011.

To receive an application, contact Meghan Akeman at 860-701-9113 or via e-mail at [makeman@ChamberECT.com](mailto:makeman@ChamberECT.com). The Leadership application is also available online at [www.ChamberECT.com/leadership](http://www.ChamberECT.com/leadership).

Experience Connecticut

# CHAMBER LEADERSHIP EASTERN CT PROGRAM

Like Never Before