

A Special Thank You to Our Regional Benefactors



Thank You for Your Continued Support

SCORE
Sponsored by
Dime Bank

SCORE is a completely FREE, confidential, nationally known service organization, supported by the Small Business Administration of the US government. SCORE counselors are available to advise and mentor new and existing businesses at Chamber Office every Tuesday from 11 a.m. to 2 p.m. Appointments and walk-ins welcome.

Call today to schedule your appointment 860-464-7373.

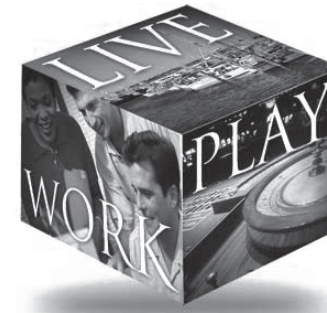
For more information on SCORE visit www.scoreoldsaybrook.org.

 **CHAMBER of COMMERCE**
EASTERN CONNECTICUT
P.O. Box 726, Gales Ferry, CT 06335

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CHAMBER of COMMERCE
EASTERN CONNECTICUT

Voice

February 2008

Live, Work and Play in Eastern Connecticut

www.chamberECT.com

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Mark Your Calendars For These Upcoming Events...

February 21: Winning With the Web
Otis Library Community Room, Norwich

March 12: BAH, Liberty Bank, Waterford

**March 14-16: 27th Annual Home &
Business Show**
CT College Arena and Athletic Center,
New London

Winning With the Web

The Chamber of Commerce of Eastern Connecticut has partnered with **Miranda Creative** to present Winning With the Web, an informative one-day seminar addressing the key components of winning with the web.

The seminar will offer valuable insight into the complex but rewarding options for harnessing the power of interactive media through a series of workshops with local experts including Maria Miranda, founder and president of Miranda Creative; Ron Welby, business development manager of interactive media for The Day; John Gillespie, president, Gillespie Management Group; and Laura Blake, professor, Mitchell College.

"In a world of change, there is no standing still," Chamber President Sheridan said. "The world wide web is our preeminent communication tool for this century. We need to understand it and embrace it. With this in mind, the Winning with the Web seminar was carefully planned to share years of experience



CHAMBER of COMMERCE
EASTERN CONNECTICUT



MIRANDA CREATIVE

Winning With the Web

Thursday, Feb. 21
8:15 a.m. to 4:30 p.m.
Otis Library Community Room
261 Main Street, Norwich
\$40 members, \$50 nonmembers
Reserve your seat today!

in a single sitting for business professionals who have a desire to better understand and capitalize on this powerful medium."

For more information, see this month's flyer or visit www.chamberECT.com.

Business and Home Show to be held in March

The Southeastern Connecticut Home & Business Show, presented by the Chamber in conjunction with **Osborne/Jenks Productions, Inc.**, returns to Connecticut College on March 14, 15 and 16 for its 27th year!

For over a quarter of a century, this spring tradition continues to grow as some of the finest names in the business converge at Connecticut College's Athletic Center and Dayton Arena to show off their business' products and services. The home show will feature informative displays and the best selection of home products and services in the region. Consumers can talk to builders, remodelers, landscapers and contractors, all while shopping for pools and spas, water

conditioners, carpeting, home gadgetry, windows and doors, gutters and siding, wireless services, flooring and wall coverings, heating and cooling systems, stone products, security systems, kitchens and baths, appliances, and much more. The list is endless.

Show hours are Friday 5 to 9 p.m., Saturday 11 a.m. to 6 p.m. and Sunday 11 a.m. to 5 p.m. Tickets are \$8 and available at the door. Bring a nonperishable food item and receive a \$1.00 off admission. All food donations benefit Gemma Moran/United Way Food Center.

Booth space is available. For more information on reserving a booth space, please contact Heather Giffen at 860-464-7373 or hgiffen@chamberECT.com.

Five reasons to "buy local"

1. Spending money locally helps our local economy grow – creating a "multiplier effect."
2. When you "Buy Local" you help pay for our schools and other nonprofit institutions through your taxes.
3. When you "Buy Local" you help strengthen local employment.
4. When you "Buy Local" you are more likely to support business owners that live in the communities they do business in and are free to make decisions based on local needs.
5. And last but not least, you get better customer service overall when you "Buy Local."

It may not always be possible to buy everything you need from a local business, but if everyone purchased one more item locally when they shop the effects would be tremendous. Help strengthen your community. Buy local first. Buy Chamber Members. For a listing of Chamber Members log on to www.chamberECT.com for the Chamber's Business Directory. ■



The Chamber is now accepting nominations for the 2007 Citizen of the Year Award. The award, now in its 58th year, is presented annually to honor an individual for their outstanding contributions to the civic and business community. For award criteria and nomination form see this month's Citizen of the Year insert. Deadline for nominations is Friday, February 22nd.

2007 Citizen of the Year call for nominations

Renewed Members

- A.S.P. Security Systems
- A/Z Corporation
- ABCO Welding & Industrial Supply
- AIM Consulting Associates LLC
- Alliance for Living
- ASA Environmental Products
- Assist 2 Sell - Stebbins Buyers & Sellers Realty
- AT&T
- Athena Trading Company, LLC
- Bayview Health Care
- Bio Pro Technology
- Birk Manufacturing, Inc.
- bkp Corporation
- Bottinelli Custom Monuments
- Bride Brook Health & Rehabilitation
- Bronson's Pools & Spas
- Brustolon Buick-Pontiac- GMC Truck
- Buckley Appraisal Services Inc
- Byles-MacDougall Funeral Service
- Cardinal Honda
- Champion Sports & Award
- Charles River Laboratories Avian Products and Services
- Chelsearose, LLC
- Citadel Broadcasting Company
- City of Groton
- City of Norwich
- Cluff Carpet One
- Coca-Cola of Southeastern New England
- Community Coalition for Children c/o Learn
- Community Foundation of Southeastern CT
- Connecticut College
- David Hecht Custom Kitchens
- Dunkin Donuts
- East Lyme Economic Dev. Comm.
- Eastern Connecticut Symphony
- Eastern Connecticut Flooring
- Rdens & Avant Norwichtown Mall
- ERA Taylor Realty Group, LLC
- Fulton-Theroux Funeral Service
- Grader Jewelers, Inc.
- Greenhaven Solutions, LLC
- Groton Public Schools
- Groton Utilities
- Hedden Insurance Agency
- Holiday Bowl
- Image & Color Services
- Impact Image Inc. Printers
- Interim HealthCare of Eastern Connecticut, Inc.
- Interstate Navigation Co./Nelseco Navigation Co.
- J. Solomon Office Supply
- Jobo Fitness, LLC
- Klingerman Travel
- Kobyluck Sand & Gravel, Inc.
- Kokoska Construction Company, Inc.
- Law Office Of Robert Simpson, LLC
- Marien & Company LLC, CPAs
- Marsal Studios, LLC
- McCue Mortgage
- McFarland - Johnson Inc.
- McGuire & McGuire
- MDK Mechanical, LLC
- Metrocast Cable
- Microtel Inn & Suites
- Miner & Silverstein, LLP
- MJ Sullivan Automotive Corner
- Moving Solutions
- Mystic Seaport
- N.L. County Historical Society
- New London Adult & Continuing Education
- Ocean Beach Park Port 'N Starboard
- P & J Trucking, Inc.
- Peter Pan Bus Lines
- Peter W. Diette, Realtor: William Pitt Sotheby's International
- Project Oceanology
- Proton Marketing Group, LLC
- Provatas & McNamara, LLC
- Recognition Products
- Sawyer Law Firm, LLC
- SGO Designer Glass of Thames Valley, LLC
- Shipman's Fire Equipment
- Sonalysts, Inc.
- Sound Community Services Inc.
- Suisman, Shapiro, Wool, Brennan, Gray & Greenberg, PC
- Tazmanian Tree Devil, LLC
- TCORS - Tobin, Carberry, O'Malley, Riley & Selinger, PC
- Tee's Plus Screenprinting, Embroidery & Ad Specialties
- The Savings Institute
- Tim Hortons-Gold Star Hwy
- United Community & Family Services, Inc.
- Viking Fleet
- Wal-Mart - Groton
- Wal-Mart Stores Inc.
- Yost Home Improvements, Inc.

CALENDAR

For more Chamber events, regional events or to register, log on to www.chamberECT.com and click the **Event Calendars** button.

FEBRUARY

- 13** **Mastering Networking**, 5:00-5:20 p.m.
Business After Hours, 5:30-7:30 p.m.
Jasper White's Summer Shack, Uncasville
- 14** **Leadership Program** - Energy
- 18** Presidents' Day - Chamber Office Closed
- 21** **Winning With the Web**, 8:15 a.m.-4:30 p.m.
Otis Library Community Room, Norwich
- 27** **Women's Business Network Luncheon**, 11:30 a.m.
"Make Your Workplace Work for You"
Speaker: Rosemary Chieppo
The Spa at Norwich Inn, Norwich
- 28** **Business Education Seminar**, 8:00 a.m.
"Trade Show Secrets"
Speaker: Jim Jackson, The Essex Group
United Way of SECT, Gales Ferry

Every Tuesday:
B2B Connections, 8:00 a.m., Borders, Waterford

MARCH

- 12** **Mastering Networking**, 5:00-5:20 p.m.
Business After Hours, 5:30-7:30 p.m.
Liberty Bank, Waterford
- 13** **Leadership Program** - Media
- 14-16** **27th Annual Southeastern Connecticut Home & Business Show**
CT College Arena and Athletic Center, New London
- 20** **Business Education Seminar**, 8:00 a.m.
"Key to Branding Success: Creating Loyal Customers through EXCELLENT Experiences!"
Five Star Solutions
United Way of SECT, Gales Ferry

Every Tuesday:
B2B Connections, 8:00 a.m., Borders, Waterford

TBD **Member Breakfast**

Tired of wrestling with that fax machine?
Register Online @ www.chamberECT.com


What does the **D** mean?

Any event marked with a blue dot has a flyer in this month's mailing. These flyers include much more information about the event than what is possible to print here. Please look for these flyers **every month** to keep up-to-date with the latest Chamber events.

Want to know how to get **your flyer** inserted into the Chamber Voice? Simply call the Chamber at 860-464-7373 or view the guidelines on the web at www.chamberECT.com/publications.htm.

The Chamber of Commerce of Eastern Connecticut Flyer Program: **BOOK. DESIGN. DELIVER.**

THE CHAMBER'S WOMEN'S BUSINESS NETWORK IS PLEASED TO INTRODUCE





Coffee Clash

a new networking event for today's busy business woman

Wednesday, April 2nd
8:00 to 9:00 a.m.
The William W. Backus Hospital
Conference Rooms
326 Washington St., Norwich
\$5 members, \$10 nonmembers

No Speakers. No Waiting.
Just Networking.
For the woman who doesn't have time for anything else.

Sponsored by

Save the Date

2008 Chamber Golf Tournament

Mohegan Sun Country Club at Pautipaug

New Location!

Monday, June 2, 2008

A.M. and P.M. Flights

Pricing:
\$225 Individual
\$900 per Foursome

\$1000 Foursome/Tee Sponsorship Package Deal!

For more information on sponsorship opportunities or to reserve your spot for the 2008 Tournament, please call the Chamber at **860-464-7373**.